



ALUMINUM SCRAP SOFT CORPORATE OFFER (SCO)

Dear Sir/Madam,

We are pleased to present an exceptional offer for Aluminum Scrap from a highly reputable sellers in **Asia, Africa & Europe**. Our seller is known for their quality and reliability in the nonferrous industry, and their procedures align with international business standards, ensuring a smooth and secure transaction for all parties involved. This offer requires no upfront payments and utilizes a DLC MT 700 Irrevocable, Non-Transferable, and Confirmed. Upon receipt of the DLC, the seller provides a 2% Performance Bond (PB). The final payment is due at the destination port after SGS or similar inspection.

Please find below the detailed procedure, terms of payment, and product specifications. We are confident that this offer will meet your requirements.

Thank you for considering our offer.

PROCEDURE

1. Submission of Buyer's LOI (Letter of Intent)

- The buyer issues a formal Letter of Intent (LOI) on company letterhead, confirming acceptance of the procedure and pricing as outlined in the provided SCO. The LOI should also specify required details such as quantity and destination port.

Additionally, the LOI must include:

- The buyer's company registration.
- The director's passport copy.
- The director's WhatsApp number for identification verification.

2. Issuance of Seller's FCO (Full Corporate Offer)

- Upon receiving the LOI, the seller reviews the request and typically issues a Full Corporate Offer (FCO) to the buyer. The FCO outlines the terms, conditions, pricing, and specifications of the Aluminum Scrap. In certain instances, the seller may proceed directly to drafting the Sales and Purchase Agreement (SPA) instead of issuing an FCO.

3. Acceptance of FCO

- The buyer reviews, signs, and returns the FCO to the seller, indicating acceptance of the terms.

4. Drafting and Finalization of Sales and Purchase Agreement (SPA)

- The seller issues a draft SPA in Word format, allowing the buyer to review, amend, and complete it with their details.
- The buyer fills in their details and banking coordinates in the Word document, attaches the necessary documents (passport, company registration), initials each page, signs, seals, and returns the completed SPA along with the CIS of the DLC issuer.
- The seller and their financier complete their details, attach any missing documents, initial each page, sign, seal, and generate the final SPA in a secured PDF format.

6. Agreement on LC MT700 Verbiage

- Both parties agree on the verbiage for the buyer's financier bank LC MT700.

7. Lodging of Executable SPA

- Each party lodges the executable version of the SPA with their respective banks.

8. Issuance of Proforma Invoice and Proof of Life (POL)

- The seller provides a proforma invoice based on the current LME price, with the discount percentage according to the required quantity. The proforma invoice will also include the transaction coordinates as stated in the header of the Sales and Purchase Agreement (SPA).
- Along with the proforma invoice, the seller will provide a Proof of Life (POL) in the form of a recent video. This video will show the reserved allocation for the first tranche, include the buyer's passport copy or clearly state the buyer's name, and display the date of filming. This POL is designed to enable the buyer to approach their bank and initiate the establishment of the Letter of Credit (L/C).

9. Issuance of Letter of Credit (LC)

- The buyer's bank issues the LC MT700 with a 90-day validity and sends a SWIFT to the seller's bank for authentication, including a courtesy scanned PDF copy to the seller.

10. Issuance of 2% Performance Bond Guarantee (PBG)

- Upon LC authentication by the seller's bank, the seller's financier issues a 2% Performance Bond Guarantee (PBG) within 5 banking days and sends it to the buyer's bank.

11. NCNDA/IMFPA Agreement

- After the issuance of the PBG, the buyer and seller, along with all relevant parties including intermediaries, enter into a Non-Circumvention, Non-Disclosure, and Working Agreement (NCNDA/IMFPA).

12. Preparation and Shipment

- The seller prepares relevant shipping documents and arranges shipment from the port, providing necessary details such as carrier information and tracking links.

13. Delivery and Inspection

- Upon the shipment's arrival at the buyer's destination, the buyer inspects the goods. The buyer issues a cargo receipt, acknowledging receipt without affecting the final assessment by the assayer.

14. Final Payment

- Upon receiving the Certificate of Assay that confirms the shipment meets the agreed-upon specifications, the buyer proceeds with the final payment to the seller as per the terms outlined in the SPA within 72 hours.

15. Commission

The commission structure for this transaction is as follows:

- **Seller's Side:** The commission for the seller's side is 1%. This commission is considered closed due to the involvement of individuals who will facilitate the transaction and provide priority services.
- **Buyer's Side:** The commission for the buyer's side is also 1%. This will be distributed between two groups, each sharing 0.5% of the total commission.

This structure ensures fair compensation for both parties involved in facilitating the transaction.

Terms of payment and discounts:

Payments :

- We work with DLC MT 700 Irrevocable, Non-Transferable, and Confirmed.
- Upon receipt of the said DLC, the seller issues PB 2% to the buyer's bank.
- Final payment will be at the destination buyer port after Inspection SGS or Similar.

Trial Order :

- Minimum to supply is 100 MT with a discount of Gross Less-10% and less-8% Net to the buyer.
- The seller does not issue PB 2% for a quantity less than 100 MT.

Discounts :

- For a quantity of 100 MT monthly X 12 months, the discount is Gross Less-12% and Less-10% Net to the buyer.
- For a quantity less than 100 MT monthly X 12 months, the discount is Gross Less-10% and Less-8% Net to the buyer.
- The minimum regular order is 100 MT

The average of the LME will be calculated three days before and three days after.

Please note that our banks are:

- Standard Chartered Bank in Dubai

- HSBC in Hong Kong

Both ranked among the top 50 international banks.

Chemical Composition



High Quality Aluminium Scrap

We supply Scrap Aluminium products including:

Aluminum Wire Scrap, Aluminium scrap 6063

Aluminum scrap UBC(Used Beverage Cans)

Aluminum wheel scrap

Aluminum tense and tabor

Aluminum content 99.7%

1. Mainly used for melting ingot.
2. Used for industry such as automobile, pinning and weaving, electron broadly and so on.
3. Used to make cars, trains, subways, ships, airplanes, rockets, spaceships and other land and air vehicles to reduce the weight of the load.

- √ Fast melting
- √ Energy saving
- √ Easy control and operation
- √ Corrosion resistant
- √ Conductive conduction
- √ Can be stretched
- √ Green and environmentally friendly metal materials that can be recycled

These are generally considered high-quality Aluminum Scrap that should be acceptable to most buyers.

IMPORTANT NOTICE

We would like to assure you that our procedures are aligned with international business norms and designed to ensure a smooth and secure transaction for the buyer. We provide substantial guarantees to facilitate this process, including:

- No upfront fees: We do not require any advance payments from the buyer, ensuring that financial risk is minimized before the transaction proceeds.
- DLC MT 700: We require a Documentary Letter of Credit (DLC) in MT 700 format from the buyer, which provides a secure payment method and ensures that the payment is guaranteed upon compliance with the terms of the letter of credit.
- PB 2%: We provide a Performance Bond (PB) of 2%, which acts as a guarantee of performance and further secures the buyer's interests in the transaction.
- Issuance of Proof of Life (POL) video: For the first tranche, we will issue a Proof of Life (POL) video along with the proforma invoice before the buyer issues a Letter of Credit (L/C).
- Payment after SGS inspection at the destination port: The payment will be made after the SGS inspection at the destination port, ensuring that the goods meet the required specifications before finalizing the payment.

Our seller's procedure is comprehensive and leave no room for concern for a genuine buyer, making it unnecessary to impose new procedures. We offer all essential guarantees but do not provide non-standard documentation, as these do not eliminate risks for the buyer.

If there are concerns about trust, we offer an alternative solution to ensure buyer security. We provide a 100% settlement against the Bill of Lading, Assay Report, and any other documents requested by the buyer at the loading port.

Please note that no goods will leave our warehouse without a bank instrument in place, ensuring the security of the transaction.

Thank you for trusting us and we look forward to broad horizons of fruitful work!

Dear Potential Buyers and Intermediaries,

We would like to bring to your attention that, given our reputable standing and the high demand for our products, we never negotiate on pricing and procedures. We kindly ask for your understanding on this matter.

Moreover, we would like to emphasize that we take our verification process very seriously. Before proceeding with any transaction, we carry out thorough checks to ensure that the company and LOI are legitimate. We verify the company registration, phone number, and other pertinent information. Sending us fake LOIs or false information is a futile effort. We urge all involved parties to act with transparency and honesty throughout the process.

Thank you for your cooperation.
